**BOH4M**  **Total: /10**

**Management challenges: Motivation Assignment**  Name: \_\_\_\_\_\_\_\_\_\_\_

Answer the following questions in paragraph form for each question (ie. 1-2 paragraphs under each question) regarding the knowledge you have acquired from the Motivational lesson and the FISH Philosophy video clip.

1. What type of motivation does the FISH philosophy focus on, intrinsic or extrinsic? Explain. (Justify your answer with facts from the video clip and lesson) (2 marks)
2. Choose two motivational theories (Maslow’s, Alderfer’s, **McClelland, Herzberg) and explain how the FISH philosophy fits into these theories. (4 marks)**

**Note: use additional resources provided on OERB lesson to find out more information about theories.**

1. Describe a time when you have felt motivated. Were you motivated by extrinsic or intrinsic factors? Explain. (4 marks)